

Jesli M. Menor

Registered Mechanical Engineer

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PROFILE

- A mechanical engineer with experience in sales of pumps for various systems and maintenance
- Proficient in the use of the English language and competent with the use of computers and related technology
- Knowledgeable in Microsoft Office, computer aided drafting such as in AutoCAD, Autodesk Revit, SOLIDWORKS, and 3D printing
- Demonstrates professional behaviours in interacting with clients and colleagues
- Aims to contribute acquired skills and develop competencies as a design engineer for the company's creative and innovative projects

PROFESSIONAL EXPERIENCE



Sales Engineer

March 2020-May 2022

Triumph Machinery Corporation/TRIMCOR

Key responsibilities:

- Successfully met yearly individual sales quota and added new clients through successful presentations and good rapport
- Analyzed client's problems on the total dynamic head and provided solutions through computations backed by data provided by the client
- Acquired projects through bidding in government agencies which boosted sales performance of the company
- Visited clients on-site to attend to their problems and give solutions first hand and negotiated with them to agree on the best price offered
- Provided support to company's Research and Development Department through CAD and 3D printing, which minimized delays on projects that require motor flange kits
- Closely coordinated with the Service Department on their testing and commissioning service to learn more about their on-site duties



Equipment Engineer

July 2023-December 2023

Philippine Seven Corporation

Key responsibilities:

- Attends to store concerns regarding issues on plumbing, air conditioning, electrical wirings, store equipments, safety hazards, and permits.
- Reports to weekly meetings regarding the status of stores assigned.
- Checks the performance of each store's equipment such as air conditioning units, freezers, chillers, ice makers, juice bubblers, dispensers, filters, water pump, water tank, pressure tank, condensing units, breakers, lighting, etc. and maintains them for optimal performance.



EDUCATION

Bachelor of Science in Mechanical Engineering

Adamson University, College of Engineering



CERTIFICATES AND LICENSES

Registered Mechanical Engineer

August 2022, Professional Regulation Commission, Philippines

Autodesk Revit MEPF

January 2024, Microcadd Institute Incorporated, SM North EDSA, Philippines



PROFESSIONAL DEVELOPMENT & COURSES ATTENDED

- NAVICON, September 2017, De La Salle University, Malate, Manila
- Wilo Industrial Capability and Product Overview, June 2021, Triumph Machinery Corporation, Parañaque City
- Siemens Servomotor Workshop, February 2022, Triumph Machinery Corporation, Parañaque City
- Danfoss Hybridization Seminar, March 2022, Triumph Machinery Corporation, Parañaque City
- Hitachi IXV Training, September 2023, Hitachi, Balintawak, Quezon City

References and registration documents are available upon request