

FERDINAND RASONABE

Chiba City, Katori Shi Japan
07036240062 | jpnreasonabe@yahoo.com

Objective

To commit myself and to put my utmost talent and skills to every task that I'm going to perform and to the best of my capacity to apply all the skills and knowledge acquired. Intend to do quality for whatever work I may be assigned. For I believe that "Quality, Work, Honesty and Dedication" is the personal satisfaction of an individual. Aim to keep improving myself and continuously cultivate my skills/knowledge and gain additional experience.

Skills

- Assembly and production
- Machinery operation
- Attention to detail
- Time management
- Excellent customer service
- Good communication
- Physical strength and stamina
- Ability to work independently and as part of a team.

Experience

- **Kanto Wood Recycle | Japan** Nov. 2019 - Present
Machine Operator
 - Perform appropriate preventative maintenance on equipment and tooling
 - Start machines, adjust controls, and make trial cuts to ensure that machinery is operating properly
 - Monitor operations of machines and make adjustments to correct problems and ensure conformance to specifications
 - Work at different workstations as production needs require
 - Maintain the work area in a clean, safe, and orderly manner
 - Use proper safety equipment and apparel required for each operation on individual's product line or work cell
 - Perform other duties as assigned
- **LGC Corporation | Cagayan De Oro city, Philippines** 2014 - 2017
Van Sales Man
 - Driving van to different locations to sell products
 - Promoting new products to clients
 - Undertaking the delivery of purchase orders
 - Preparing, updating, and maintaining sales report
 - Keeping an eye on competitor behavior and sales strategies
 - Collecting payments and maintaining an accurate record of the same
 - Delivering all the products in a safe and timely manner
 - Meeting monthly and yearly sales targets
 - Maintaining the van in proper working order
 - Cleaning the van interior and exterior on a regular basis
- **Sifamco Corporation | Bukidnon, Philippines** 2010 - 2013
Manager
 - Manage multiple clients needs at the same time and manage staff
 - Coordinate tax compliance requirements with the audit staff
 - Write memoranda in response to complex issues, tax legislations and court decisions-bring samples
 - Supervise and manage client engagements
 - Managing internal and external resources in the development of reports, analytical applications and dashboards to disseminate financial and operational information
 - Utilizing and establishing documented reporting policies
 - Working closely with Managers and business partners to create procedures and policies that meet reporting and business goals

- **San miguel beer Corporation | Bukidnon, Philippines** 2005 - 2008
Sales Man
 - Presenting products to potential customers, explaining features and benefits, answering questions about products, and assisting with orders
 - Presenting price quotes to customers based on information from the company's catalog or sales manual
 - Following up with customers after a sale to ensure satisfaction with the product or service and to solicit customer feedback
 - Providing customers with information about the company's products and services
 - Interviewing potential customers to determine their needs and interests in order to tailor presentations accordingly
 - Keeping records of all customer interactions in order to follow up on leads and generate new business opportunities
 - Establishing relationships with prospective clients in order to develop long-term business relationships
 - Promoting company products through advertisements, brochures, flyers, or other mediums to increase awareness of new products or services

- **Profood Corporation | Cebu City, Philippines** 1999 - 2000
Machine Operator
 - Operates tools and equipment to aid in the manufacturing process
 - Assumes responsibility for any incidents that may occur during the operation of the firm's machinery
 - Maintains cleanliness throughout the facility
 - Adheres to company safety rules
 - Samples outputs to ensure defects are kept to a minimum
 - Performs routine checks on all equipment and immediately reports any possible malfunctions or defects

Education

- **Capitol University** 1999-2003
Bachelor Of Science in Marine
Diploma

Training Certificate And Licenses

- Welder License Japan
- Forklift Driver license Japan
- Japanese Language Certificate
- Time Management Training Certificate
- Basic Safety Training Certificate