

Anthony Victor Morales

Angeles, Pampanga , Philippines 2009

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Professional Summary

Trustworthy Sales Associates with 3 years of practical experience and dedicated work ethic. Self-motivated to consistently provide first-class results in line with stringent targets and deadlines.

Experience

Field Customer Care Representative, 09/2021 - 04/2022

Fa Nepan Sales - Bacolod, Philippines

- Going to concerned customer to the their store and educating about our products and making for the possible sales
- Finding new clients or opening a new account in our company.
- Employed excellent analytical skills to assess and successfully identify customer needs.

Sales Associate, 11/2018 - 03/2021

Trolley Convenience Store - Al Jahra, Kuwait

- Store In Charge
- Operate cash register
- Process money, cheques and credit/debit card payments
- Recieve payment for goods
- Stock shelves and clean counter area
- Greet customers
- Provide excellent customer service
- Monthly Inventory
- Process goods return for expired fresh foods
- Serves customer foods for example sandwichies
- Keeping sales floor cleand and organized
- Making monthly scheduled for the staff
- Submitting monthly report of the store in the management

Sales Associate, 02/2013 - 03/2014

Imart Convenience - Bacolod , Philippines

- Cashing
- Serving foods
- Inventory
- Cleaning the store
- Merchandising
- Monitoring near expiry products
- Demonstrated consistent hard work and dedication to achieve results and improve operations.
- Built and maintained courteous and effective working relationships.
- Managed complaints with calm, clear communication and problem-solving.

Core Qualifications

- Computer Literate
- Active listening and trust building
- Ability to adopt and prioritize across multiple tasks
- Empathic Attitude
- Customer focused mindset
- Experience with CRM or POS software
- Communication and Interpersonal Skills
- Basic Math and Money Handling
- Time Management
- Extensive product expertise
- Product organisation
- Problem-solving
- Planogram development
- Team leadership
- Multi-tasking
- Energetic work ethic
- Active listening
- Technical support

- Ability to Learn Quickly

Education

Asian College of Aeronautics

Aviation, Electronics

Languages

English:

B1



Intermediate