

# John Adrienne S. Tinio

San Isidro Nueva Ecija Philippines  
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## SUMMARY

Dedicated Sales professional with history of success achieving customer satisfaction retention and referrals through continuous provision of top quality service. Blending strong analytical and communication skills to identify and address individual clients needs.

## WORK EXPERIENCE

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- **Phinma Solar Energy Corporation - Makati, Philippines**  
**Sales Officer April 2022- Present**
  - Deliver technical presentations about Solar PV System and financial savings to existing and prospective customers
  - Collaborate with Technical team to understand customer requirements and provide sales support.
  - Conducts estimates and prepares Sales Quotations, Order Placement Forms and other documentation
  
- **Nippon Paint (Coatings) Philippines Inc. - Laguna, Philippines**  
**Sr. Project Sales July 2021 - January 2022**
  - Perform Product Presentation to Housing Developers and Contractors
  - Promoting Products to target Architects and Contractors
  - Conducts estimates and prepares Sales Quotations, Order Placement Forms and other documentation
  
- **Pioneer Specialty Building Systems Inc. - Quezon City, Philippines**  
**Product Specialist Jan 2019- July 2021**
  - Conduct On-site Product Demonstration (Mock up)
  - Promote Develop Specify and Sell all Pioneer Product to Premiere Target Market

## SUMMARY OF SKILLS

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- Good time management and organizational skills
- Strong Customer Service
- Knowledgeable of cleaning chemicals and supplies
- Ability to work autonomously
- Adaptable to any kind of environment
- Versatile
- Strong verbal communication skills

## EDUCATION

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- **Bachelor of Science in Nursing**  
*Southeast Asian College Inc. (Formerly known as United Doctors Medical Center)*  
Quezon City, Philippines  
2007- 2010
  
- **Bachelor of Science in Nursing**  
*Perpetual Help College Manila*  
Manila, Philippines  
2007-2007
  
- **Bachelor of Science in Nursing**  
*Far Eastern University*  
Manila, Philippines  
2005-2007

## REFERENCES:

*Available upon request*