

MARIA JOANNA A. FABON

Blk 29 Lot 2 Phase 2 Salas Real Subd. Brgy. Tacas, Jaro, Iloilo City
09219595799
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EDUCATIONAL BACKGROUND

June 2002 – March 2006	Bachelor of Science in Commerce major in Management Accounting University of San Agustin
June 1997 – March 2001	Secondary Education Mater Carmeli High School
June 1996 – March 1997	Primary Education Dingle Central Elementary School

WORK EXPERIENCE

June 1, 2017 – Present	Marketing Specialist 3 Rank- Senior Asst. Manager China Bank Savings Inc. Iznart St., Iloilo City
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Responsible for the overall achievement of all sales performance and business objectives of assigned Business Centers specifically in the aspects of Loan Releases, Income, Share of Wallet, and Market Penetration. Manage Divisions, Districts and Schools under his/her area of coverage.

November 2, 2006 – May 31, 2017	Branch Marketing Associate City Savings Bank Gen Luna St., Iloilo City
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Responsible in ensuring that all budgets, quotas, business objectives of his assigned territory are met or exceeded by effectively implementing approved sales strategies, plans, and programs

SKILLS

- Sales and Marketing
 - Technical/Computer Skills
 - Management Skills
 - Customer Service Skills
 - Flexibility
 - Interpersonal Skills
 - Communication Skills
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TRAININGS AND SEMINAR ATTENDED

Customer Centered Selling Workshop	June 19-20, 2016	City Savings Bank, Cebu City
Working Program Workshop	Feb. 16-17, 2015	RAFI, Cebu City
Customer Service Excellence Workshop	Sept. 19, 2013	City Savings Bank
Leadership Enhancement Adventure Program	Oct. 16-18, 2010	City Savings

CHARACTER REFERENCES

Donna P. Malaga
China Bank Savings
09228112680

Maria Fe. Panganiban
China Bank Savings
09219860287

Helen A. Plazo
City Savings Bank
09178099590