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## **PIRANTE, ERICKSON KENT L.**

BUSINESS ZONE MANAGER  
09062514511  
KENTPIRANTE@GMAIL.COM

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### **PROFILE**

Solid Business Operations management skill specifically, in Fast Moving environment.

### **SKILLS, ABILITIES & SEMINARS**

I possess skills in account management, problem-solving and proficient in Excel. Additionally, I am accredited as a Pollution Control Officer (PCO)

### **REFERENCES**

**ACEY CARREON** – Former Business Operations Head at Estate Water; 09171741712

**EDWARD LIMOSNERO** – Head for Project Development and Expansion of AC Logistics; 09178581871

**ENGR. Marven E. Jabian Ph.D** – MSU-IIT Electrical Engineering Professor; 09177041900

## **PROFESSIONAL EXPERIENCE**

### **MANILA WATER PHILIPPINE VENTURES INC.**

#### **BUSINESS ZONE MANAGER**

APR 2023 TO PRESENT – In charge of the overall business operations in VISMIN. Primary responsibility is to deliver the KPIs in the business: Revenue generation, Non-Revenue water reduction, Collection efficiency, and After-sales services.

#### **TERRITORY MANAGER**

NOV 2019-MAR 2023 – I am in charge of the business operations, responsible for handling mixed-use accounts with more than 2000 water service connections in various areas;

Cebu – Amara State, Cebu IT Park, Cebu Business Park

Iloilo – Atria Park District Estate, The Enclaves Northpoint, Iloilo Technohub, Ayala mall Capitol Central, Northpoint PUD, SM Residences and Lambunao

Davao – Abreeza Estate, Azuela Cove, Ayala Malls Centrio and Anflo Industrial Estate

North & Central Luzon – Alviera Estate, Alviera Industrial Park, Montala Estate, Anvaya Cove, Avida Settings Alviera, Bellavita Capas, Amaia Capas, Bellavita Cabanatuan East, Bellavita Cabanatuan 1, Amaia Cabanatuan, Amaia Pampanga, Amaia San Fernando, Ayala Malls Marquee Mall, SM Cheerful Mabalacat, SM Cheer Marilao.

#### **MANILA WATER CADET**

MAY 2019-OCT 2019 – Trained for six (6) months in a management developmental program designed to hone future leaders in the company.

## **EDUCATIONAL BACKGROUND**

### **MINDANAO STATE UNIVERSITY – ILIGAN INSTITUTE OF TECHNOLOGY**

Bachelor of Science in Electronics Engineering (2013-2018)

Diploma in Electronics Technology – Major in Communications (2010-2012)

### **LA SALLE ACADEMY (2006-2010)**

Secondary Education – Br. Raymond Jeffrey St. Pala-o Iligan City