



Princess M. Escoto

LICENSED PROFESSIONAL TEACHER

To utilize my strong interpersonal and organizational skills where my expertise can provide an efficient service where its needed.

EXPERIENCE

FINANCIAL ADVISOR

BDO Life - Assurance Company, Inc.

2017 - Present

- Advice and educate clients on investments, taxes, estate planning, college savings account, insurance, mortgages and retirement.
- Daily Sales Activities. Carry out continuous lead generation. Set appointment. Conduct financial needs analysis and recommend customize solutions. Prepare documents of clients and submit application.
- Strengthen customer relationship through after sales servicing.
- Relationship Management. Build a long term relationship with bank partner. Engage the bank partner to be an active referrers.

PROJECT SALES MANAGER

Amaia Land Corp (Ayala Land Corp.)

May 2017 - September 2017

- To motivate agents to close a sale.
- Teach agents how to acquire customers, negotiate deals, secure financing and complete paperwork for the sale.
- Achieve their objectives through effective planning, setting sales goals, analyzing data of past performance and projecting future performance.

HUMAN RESOURCES OFFICER

Timeline Manpower Services Corp.

December 2016 - May 2017

- Responsible for recruiting, screening, interviewing, and placing workers.

CHARACTER REFERENCES

Prof. Maria Cristina David

Pampanga State Agricultural University
Magalang, Pampanga
0917-681-1830

Ms. Rowena Gozun

BDO Unibank
Angeles City, Pampanga
0917-311-0238

I hereby certify that the above-mentioned information are true and correct to the best of my knowledge and belief.

PRINCESS M. ESCOTO
Applicant

 0917-104-7342

 macasaquitprincess26@gmail.com

 B24 L9 Ph2 Angeles-Magalang Rd.
Amaia Scapes Pampanga Brgy.
Sapang Maisac Mexico Pampanga

ABOUT

Date of Birth: March 26, 1993

Age: 29

Civil Status: Married

Nationality: Filipino

Religion: Born Again Christian

EDUCATION

BACHELOR OF SCIENCE IN MATHEMATICS

Pampanga State Agricultural University
April 2016

PROFESSIONAL EDUCATION

Mabalacat City College
November 2016

SECONDARY

Balitucan National High School
April 2009

Honors Received: Salutatorian

• PGMA Award - Best in Science & Technology

PRIMARY

San Miguel Elementary School
April 2005

Honors Received: 2nd Honorable Mention

ACHIEVEMENT

LICENSED PROFESSIONAL TEACHER

September 2017

SKILLS

- MS Office

LANGUAGE

English | Filipino | Kapampangan