

Lyza Danica V. Juntilla

P.G Almendras St. Danao City, Cebu

Contact No: 09178640739/099143411369

Email Add: danix_juntilla@yahoo.com

Objectives: To become part of the dynamic and well-established company that will encourage my personal growth and allow me the opportunity in relaying knowledge to others through optimal use of my education.

Personal Information:

Name: Lyza Danica V. Juntilla
Sex: Female
Age: 33 years old
Birth date: July 10, 1990
Birth place: Danao City
Religion: Roman Catholic

Qualifications:

- Hard working
 - Fast learner and can work with less supervision
 - Computer literate, particularly in the use of Microsoft Excel, Word, and PowerPoint
 - Can deal with people of different personalities
 - Responsible, flexible, patient, outgoing, energetic, and with confidence
 - Knows how to drive, with Professional Driver's License.
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Educational Background:

Tertiary: University of Cebu
Banilad, Cebu City
SY: 2007-2011
(Graduated Bachelor of Science in Nursing)

Secondary: Sto. Tomas College
Danao City, Cebu
SY: 2004-2007

Primary: Danao City Central School
Danao City, Cebu
SY: 1999-2004

Experience

10 years of total experience

Sep 2018 - Present
(4 years 5 months)

Business Development Manager

Otsuka-Solar Philippines Incorporated | Central Visayas, Philippines

Industry	General & Wholesale Trading
Specialization	Marketing/Business Development
Role	Business Development
Position Level	Manager

Dec 2017 - Sep 2018
(10 months)

Regional Key Accounts Officer

TriDharma Holdings, Inc. | Philippines

Industry	Manufacturing / Production
Specialization	Sales - Retail/General
Role	Supervisor/Team Lead
Position Level	Supervisor / 5 Years & Up Experienced Employee
Monthly Salary	PHP 20,000

May 2016 - May 2017
(1 year 1 month)

Wholesaler Account Specialist

Ginebra San Miguel Inc.

Industry	Manufacturing / Production
Specialization	Sales - Retail/General
Role	Sales Executive
Position Level	1-4 Years Experienced Employee
Monthly Salary	PHP 22,000

Regularly Visits the top accounts to implement trade and promotions, supervises sampling activity in the field, opening of new prospect outlets. Volume build-up.

Sep 2012 - Aug 2015
(3 years)

Professional Sales Representative

ZEST-O CORPORATION | Central Visayas, Philippines

Industry	Manufacturing / Production
Specialization	Sales - Retail/General
Role	Sales Executive
Position Level	1-4 Years Experienced Employee
Monthly Salary	PHP 12,000

Maintaining and developing relationships with existing customers via outlet visit, telephone calls and Email. Gathering market and customer information, negotiating variations in price, delivery and specifications with managers advising on forthcoming product developments and discussing special promotions. Managing Ordering and payable system.

Character References:

Ms. Rossinni Castillo
Assistant Trade Marketing Manager
Otsuka-Solar Philippines Inc.
Brixton, Pasig, NCR
Contact No: 09178495088

Mr. Moises Noli A. Villena
National Key Accounts Manager
Tridharma Holdings Inc.
Manggahan Pasig, Manila
Contact No:09175594675

Mr. Alaine Dico
Area Sales Manager
Vouno Trade and Marketing Services Corporation
Cebu
Contact No: 09171666110