



# JESSIE JOHN I. CATLI

## ASSOCIATE PROJECT MANAGER

### CONTACT ME

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### SKILLS SUMMARY

- Positivity & Open mindedness
- Work Ethic
- Product Knowledge
- Client Aquisition and Retention
- Goal setting and Forecasting
- Closing Sales
- Written & Verbal Communication Skills
- Critical Thinking
- System Analysis

### PERSONAL PROFILE

I am an Associate Project Manager who is experienced in planning and overseeing projects within the organization. I am also experienced in coordinating with clients, Business partners and stakeholders. Experience in Sales both in Real estate and High end Medical equipments.

### WORK EXPERIENCE

#### Senior Sales Executive

Himex Corporation (HITACHI) |  
November 2022-Present

- Sell High End Radiology equipment. MRI/CT SCAN/ULTRASOUND/XRAY/PORTABLE XRAY/ULTRASOUND
- Arrange contracts/P.O for clients
- Arrange meetings and demo schedules

#### Senior Property Consultant

Greenfield District/Marketers One |  
March 2022 - September 2022

- Sell/Promotes Greenfield District condo/residential projects
- Create pipeline of target clients
- Arrange list of documents and processing

#### Associate Project Manager

SMS Philippines Healthcare Solutions Inc., |  
Oct 2018 - Sept 2020

- Conduct day-to-day project coordination, planning, and implementation across multiple teams and areas.
- Create functional and technical application documents
- Submits Project proposals,KPI and Clients reports
- Supervise Booth set-ups Activations.

## **Business Associate First Vita Plus Marketing Corp.,**

Oct 2020 - Jan 2022

- Conduct day-to-day presentation of the company's Marketing plan to prospects, clients or referrals.
- Presents the company products.
- Follow up prospects via phone calls, emails, or in person. Attend
- trainings, practice and teach to create a big network.

## **EDUCATIONAL HISTORY**

### **Manila Adventist College school of Medical Arts & Science**

Bachelor of Science in Radiologic Technology | Class of 2018

- Junior Internship - Taguig Pateros District Hospital
- Senior Internship - St. Clare's Medical Center

### **Ballesteros National High School**

Secondary Education | Graduated Class of 2012

### **Ballesteros Adventist Multigrade School**

Primary Education | Graduated Class of 2009