

JOHN CHRIS DIAL DAGSAAN, MPA, LPT

Purok III Brgy., Capayawan, Botolan Zambales

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Birthday: January 26, 1988

OBJECTIVE:

To pursue and relate my knowledge in full potential in the field of teaching and leading services. In a manner that will allow me to grow as a professional and to be an asset to the company.

WORK EXPERIENCES:

Philippine National Bank

Zone 2 Iba, Zambales

Branch Head

July 17, 2023 up to Present

- Sales and Marketing role in selling Bank Products and services
- Administrative function, in charge of 8 personnel
- Acquiring new individual and business accounts and retention of Clients

Bank of Commerce

National Road Iba, Zambales

Branch Manager

March 16 – July 15, 2023

- Acquiring new accounts from marketing activities
- Check disposition of checks clearing
- Over all management of Sales and Marketing activities
- Acting as Branch Operations Officer in the Absence of Branch Operations Officer
- Approving Branch transactions on a daily basis

BPI Direct Banko Inc., A Savings Bank

Camara Bldg., Nat'l Road Iba Zambales

Business Manager

Aug., 1 2017 – March 15, 2021

- Reached the saturation of SME loans by 2019.
- Passed the audit rating with Upper Satisfactory rating for 3 consecutive years

- Loan portfolio grew by 111% yearly.
- Has successfully trained and coach 5 personnel.
- Branch became the top 3 achiever in the area (Central Luzon) in 2017 - 2019.
- Branch has the lowest Non-Performing Loan rates for 3 years.
- Branch was recognized as one of the earning branches.

Bank of Makati/Motortrade Nationwide Corp.,

Zone 1 Nat'l road poblacion Iba Zambales

CLUSTER HEAD

June 14 2016-July 25 2016

- Grow two branches' sales by 10%
- Trained 10 successful sales personnel
- Increase parts and services by 15%

Taodharma Inc.,/Allphones

Iba town Center Mall, Iba Zambales

Area Sales and Marketing Manager

Olongapo and Zambales Area
(Nov. 12 2015- April 23 2016)

- Regained the sales target growth by 200% on a monthly basis
- Saturate postpaid plans in the area by 60%
- Managed key sales personnel activity.
- The store profitability increases by 70% in 6 months
- Coach and manage 4 sales personnel

Guanzon Merchandising Corp. / Mobitek

Iba town Center Mall, Iba Zambales

Branch Manager

(Feb., 3 2014-Oct., 15 2015)

- Reached 400% target on 2014
- Increase the Branch profit by 300% by 2015.
- Awarded to be one of the performing Branch in 2014.
- Awarded as top 3 Branch Managers nationwide.

Shipboard training: M/V ST.GREGORY THE GREAT (MANILA-CEBU;CEBU-MANILA) 2013

- Hotel and Restaurant Apprentice 100 working hours

Employment Gap

2012 – 2013 Enrolled at Bartending and Food and Beverage Course

2011 – 2012 Helped out my Father in church planting

Muguk Central Evangelical Holiness School
Muguk Cheongchunbuk-do Eumseong South Korea

English Teacher
(May 3- June 30 2011)

- Successful taught English class to middle school learners
- Joined the faculty staff for school improvements and curriculum development.

Office Staff and Faculty Member

- Typing Office Documents by using Power Point and Microsoft word
- Assist Teachers in their daily routines
- Organizing School Office

Jolibee Foods Corporation

Divisoria Mall Manila
April 2007 – December 2007

Stock Custodian

- -In charge with store's daily, weekly and monthly Inventory
- -Receive deliveries such as goods and other needed products
- -Supplies Items that are needed in every stations

EDUCATIONAL BACKGROUND:

Graduate

School: President Ramon Magsaysay State University
Master in Public Administration
Year graduated: May 31, 2019

President Ramon Magsaysay State University
Master in Business Administration (candidate)

College Degree: Philippine International College (formerly I.E.C.) (2006-2011)
Bachelor of Arts in Theology
Year graduated: March 25, 2011

Educational Gap

2005 – 2006 Ministerial Courses Love Faith Hope (Tarlac City)

Secondary: Sta. Monica Parochial Institute
(2000-2004)

Elementary: Bangan-Capayawan Elementary school
(1994-2000)

Trainings and Seminar;

Management Development Program;

Feb., 03, 2014, Guanzon Group of Companies
Dagupan City

Area Management and Customer Relationship Management Training

Nov., 21-25 2015; Taodharma Corp., Allphones
Ugong, Pasig City

Risk Management

Feb., 15 – 17 2016, Globe Telecom
GT 1 Plaza Mandaluyong City

Signature Verification Seminar (SVS) and Counterfeit Detection Seminar (CDS)

August 10 -11, 2017 BPI CENTER
BPI Buendia Center Gil Puyat Ave, Makati City

SEME Core Courses, Process Overview, Collection and SEME Credit Scoring and System

August 14-16, 2017, BPI Direct Banko Inc., a Savings Bank (Banko Center)
220 Ortigas Avenue, Banko Center North Greenhills San Juan

Portfolio Management

Feb., 10, 2018 - The School of Social Sciences Development Studies Program, Ateneo De Manila University.
Greenhills, San Juan

SKILLS / QUALIFICATIONS:

- Knows English and Filipino
- Proficient in MS Office Software (MS Word and Powerpoint)
- Has Good Communication Skills
- Trustworthy
- Flexible
- Organize
- Knows how to drive 4 wheels and has a driver licenser restriction 1&2.

REFERENCES:

Jerry S. Cristobal
VP – Finance PRMSU (Former Professor)

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BPI Direct Banko Inc. Regional Head

Irwin D. Calaguas
Branch Head Bank of Commerce

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