

JONATHAN D. FUENTES

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OBJECTIVE: To obtain a challenging career where I can utilize my technical skills in quality control/assurance, customer service/sales and engineering construction for the growth of the organization.

EDUCATION:

College:

University of the East, Caloocan City, PH
Bachelor of Science in Civil Engineering

1996 to 2001

CERTIFICATIONS:

Approved Saudi Aramco Sr. QC-BPI
Sr. Quality Control-Batch Plant Inspector

ISO 9001:2008 Awareness
QMS/AWA/I/1517/2014/09

ISO 9001:2008 Internal Quality Auditor
QMS/IQA/I/1538/2014/09

ACI Concrete Technician Grade I
01291441

REFERENCES:

AVAILABLE UPON REQUEST

WORK EXPERIENCE:

Plant and Production Manager

August 18, 2021 to August 19, 2023

Adel Saud Al Haddad Est for Readymix Concrete

Qatif, Saudi Arabia

PLANT PRODUCTION – 10,000 TO 17,000 cu.m. per month

- Plan , organize, direct and run optimum day to day operations to exceed our costumers expectations.
- Increase production, asses capacity and flexibility while minimizing unnecessary costs and maintaining current quality standards.
- Responsible for production output, product quality and on time shipping.
- Plan and manage daily production, responsible for consistent batching sequence.
- Allocate resources effectively and fully utilize assets to produce optimal results.
- Implement strategies in alignment with strategic initiatives and provide clear sense of direction and focus.
- Monitor production and trigger corrective actions.
- Share trusting relationship with workgroup, recruit, manage and develop plant staff.
- Stay up to date with latest production management practices and concepts.
- Prepare and submit daily production report to the Director/Owner.
- Daily reporting to the owner on the status of operation and production.
- Troubleshoot and provide solution regarding plant problems.
- Manage and maintain appropriate inventory levels of raw materials
- Asses and provide solution to any customer complaint regarding concrete.
- Provide daily equipment report to the Director.
- Address employee issues or grievances and administer collective bargaining agreements.
- Coordination with sales and purchase departments for effective output of plant.
- Schedules people, machines materials and support services to achieve maximum team efficiency in meeting production requirements.
- Coordinates monthly plants and trucks inspection with direct manager and maintenance engineer
- Responsible for implementing a cost effective preventive maintenance program to maintain production equipment in an efficient, safe operating manner.
- Provides complete support for the promotion of sales to achieve the desired target.

QA/QC Manager

March 16, 2021 to July 15, 2021

Quicken Concrete Mix Corp

Bataan, Philippines

PLANT PRODUCTION- 4,000 TO 8,000 cu.m. per month

- Manage daily QC operations.
- Evaluate performance of QC personnel and assist training if needed.
- Supervising inspectors, technicians, and other staff members and providing guidance.
- Lead the development and implementation of the quality management system, quality and technical integrity assurance framework and establishment of the verification assurance audit program.
- Coordinate with other departments regarding quality requirements.
- Allocate personnel needed as per client requirement on site.
- Conducts site visit to ensure full satisfaction of clients
- Coordinate with technical personnel on site on any technical problems that needed to be resolved.
- Formulate and continuously optimizing design mixes for the company.
- Lead trial mixes as per client requirement.
- Coordinate with sales regarding quality requirement for specific customer.
- Overseeing product development procedures to identify deviations from quality standards.
- Gaining feedback from the clients, attending meetings, submitting reports, and assisting external auditors and inspectors.
- Keeping accurate documentation and performing statistical analysis.
- Setting requirements for raw materials from suppliers and monitoring their compliance.
- Devising procedures to inspect and report quality assurance issues.
- Monitoring all operations that affect quality.

Technical and Sales Manager

April 16, 2018 to December 15, 2020

*NRNS Subic Enterprise Corp. /Ryle Trading.
Pampanga, Philippines*

- Ensure that all products meet produced meet quality standards and clients expectations.
- Manages and tracks testing of all materials to be used for concrete.
- Create strong and lasting business relationship and networks within the key accounts with emphasis in Readymix Concrete business.
- Regular visit and engage in several accounts local and international.
- Formulates and optimize various design mixes as per client requirement to sell the products.
- Analyzing costs and sales, forecasting, preparing reports for NRNS Subic Enterprise Corp/Ryle Trading. Meeting regular sales targets and coordinating sales projects.
- Prepares sales recommendations, propositions and updates to the top management.
- Review and present results and analysis of the implications of sales results on a monthly basis.
- Manage and maintain pipeline and Client Vision in conjunction with client development and sales teams
- Negotiate pricing proposals, respecting all product pricing strategies.
- Monitor slow, non-moving and fast moving stocks and its delivery status.
- Find potential customers; follow up on recommendations from current clients. Meeting with customers and technical staff to discover what they need. Prepare and deliver presentations that propose solutions offered by their companies that lower costs and increase productivity. Negotiate contracts and arrange for delivery. Periodically check up on clients to see how current installations are working and to offer additional services and products.
- Promotes promotional programs to enhance brand-building growth, Implements, tracks and monitors the execution of the mutually agreed business plans with the major customer to ensure attainment of the desired results.
- Prepares and submits Periodic Analysis as well as recommendation/s to enhance servicing/partnership of both the major customer of the company.
- Recommends continuous improvement program/s to achieve delivery cost reduction.
- Ensures operational and technical assistance and/or requirements are promptly and clearly communicated, oral and/or written, to assure proper servicing of client expectations.
- Attains approved business plan target growth projection expressed in terms of annual/monthly target units.
- Attains accounts receivables standard and implements trade support programs within the pre - approved standards

Technical Sales Asst. Manager
Republic Cement Services, Inc.
Makati City, Philippines

February 16, 2016 to April 15, 2018

- Perform and formulate informative mix designs up to 15k psi, trial mixes and field tests to support commercial tenders leading to customer acquisition.
- Ensure that all supply factors and conditions affecting product quality are gathered to serve as inputs for effective product design and development proceedings.
- Plan and coordinate with commercial team in performing tests, mix designs, trial mixes, trial runs and mock-ups at customer sites to validate product performance.
- Aid in the development of new products to determine product specifications & final formulation and come up with a product that meets customer needs.
- Monitor product performance and coordinates with plant/s concerning quality deviations to ensure optimum product performance.
- Develop methodologies and application of new technology to aid in troubleshooting and improvement of existing products.
- Plan and lead design experiments, trial runs, mock-ups related to products and product development to determine product specifications & final formulation and come up with a product that meets customer needs
- Establish & maintain dealings w/ developers, structural designers, contractors, ready-mix concrete producers, government agencies, & other end-users to build confidence & trust in the use of RCSI products
- Collaborate with the commercial team in presenting technically relevant information (ie. product conversion/s) to target customers to advanced commercial goals.
- Participate in activities of industry associations to maintain dealings with end-users.
- Consistently deliver effective, efficient and relevant customer technical service and continuously enhance customer satisfaction.
- Conceptualize and design customer services such as technical education, technical complaints handling system and monitoring to ensure customer satisfaction.
- Conduct regular communication with customers to validate customer satisfaction in the effective and adequate resolution of product and service issues.
- Analyze available data and conduct essential tests to identify root cause of the problem.
- Respond positively to any new initiatives that are brought into practice making sure those are easily become part of the customer experience service delivery.
- Conduct customer site operations assessment for various infrastructures and road projects, such as (Catanduanes 30Km Road Project, Kauswagan Coal Power Plant, Jalaur Gravity Dam, Angat Water Terminal Improvement Project in Bulacan.

Quality Assurance Manager

November 24, 2014 to May 15, 2015

PNG Readymixed Concrete Ltd.

Port Moresby, Papua New Guinea

PLANT PRODUCTION – 5,000 TO 10,000 cu.m. per month

- Lead the development and implementation of the quality management system, quality and technical integrity assurance framework and establishment of the verification assurance audit program.
- Responsible for daily plant operation which includes and not limited to, quality, cost control, maintenance, production, safety and supervision of plant employees.
- Conducts regular client visit to support marketing and sales team and oversee costumers need and feedback regarding the products.
- Ensure that all deliveries are made promptly, efficiently and safely.
- Define engineering deliverable s and provide QA/QC inputs to Scope of Work for inclusion in tenders.
- Review and resolve technical matters related to quality management and quality control plans, ITPs and QA/QC documentation.
- Provide technical guidance and QA/QC support for procurement activities, technical bid evaluation.
- Create Mix Designs up to 35MPa, optimize existing mix designs being used in the Plant, and formulate mix design for Concrete Hollow Blocks.
- Review QA/QC audits to ensure findings are properly closed
- Lead and guide surveillance site visits to check if the work is carried out in compliance with quality requirements.
- Participate and witness in critical design review and testing of equipment/material and conclude failure root cause analysis of material.
- Develop training to build quality awareness.
- Analyze failure and recommend corrective and preventive actions.
- Continuously improving inspection process and procedures.
- Prepares QA reports.
- Lead research and development of new design mixes.
- Perform regular checks of material delivered to ensure their conformance with standards.
- Maintain accurate records and perform statistical analysis on the test results.
- Maintains good relationship with costumers and ensures to give them confidence that all products delivered are in excellent quality.
- Overseeing day to day plant operation and ensures that all procedures are conducted properly.
- Lead site preparation, parts installation and erection of the new batch plant.
- Provided technical assessment and technical presentations for various clients in the area.
- Lead construction of independent materials testing laboratory to support concrete quality for the company.
- Take charge in procurement of equipment and apparatus to be used in the testing laboratory.
- Conducted technical trainings for all personnel in quality/technical department.
- Conducted various trial mixes for new designs and improvement of old designs for the batching plant.
- Ensure the operation and maintenance of materials testing laboratory are within governing standards.

Quality Control Manager

March 19, 2013 to September 26, 2014

Al Hadi Group for Readymix Concrete.

Jizan, Saudi Arabia

PLANT PRODUCTION – 15,000 TO 20,000 cu.m. per month

- Ensures Quality Management System will be implemented properly.
- Ensures that Quality Control Procedures are being followed.
- Making concrete mix designs approved by Saudi Aramco for all plants, to be used for Jizan Economic City such as Jizan Refinery and Terminal Project and Expansion of Jizan Port Project by China Harbour Engineering and Construction.
- Marketing support and meets with clients regarding technical problems
- Solving concrete problems inside and outside the laboratory
- Ensures that all plants has proper mix design for all costumers
- Contributed the company in making and implementing ISO 9001:2008.
- Conducting trial mixes with proposed clients.
- Ensures that all QC staff are equipped with proper training, oversees their development and coordinates with the owner fi the staffs need more training to cope with clients needs.
- Coordinates with clients regarding technical matters.
- Ensures that every comment from Saudi Aramco PID (Project Inspection Division) regarding quality is properly reviewed and implemented.
- Coordinates directly with Saudi Aramco regarding quality procedures and standards.
- Ensures that every all procedures and standards of Saudi Aramco are implemented properly.
- Responsible for revision or rectifying any Saudi Aramco concrete mix designs.
- Responsible for conducting full scale trial mix with Saudi Aramco BP&CTU and all Saudi Aramco contractors.
- Coordinates with Saudi Aramco approved testing laboratory with regards to the calibration or re-calibration of the batching plants.
- Coordinates with Saudi Aramco approved testing laboratory with regards to monthly materials testing reports.
- Ensures that every quality personnel is knowledgeable about the latest standards such as; ASTM, ACI, BS, Saudi Aramco Specifications, etc.
- Develops and maintains good working relationships with customers.
- Assists sales in submittal for mix designs and other documents required by the customer.
- Contribute to the safe operations and maintains a safe working area for the department.
- Responsible for maintaining product quality.
- Coordinate with other departments for delivery schedule or any other technical supports necessary.
- Responsible for developing and guidance of subordinates to achieve goals.
- Monitor daily site activities and subcontract works.
- Assist in preparation of ISO documents and ensure the implementation of quality policies.
- Maintaining of all quality related documents and conduct quality audit periodically.
- Inspection and verification of all submitting before submitting to Clients/Consultants.
- Prepare materials sample for testing to an independent laboratory.
- Performs quality control inspections and monitor work activities, ensure compliance of the work with quality policies, procedures, specifications and drawings and to assist the readymix manager in planning, implementation and supervision of the project quality program

QA/QC Engineer

August 27, 2010 to September 20, 2012

Al Marshad Group (Precast and Construction)

Riyadh, Saudi Arabia

Major Projects Handled

1. Multi Storey Car Parking-King Abdulaziz University

Jeddah, Saudi Arabia

2. Arar Library

Riyadh, Saudi Arabia

3. Saudi Royal Air Force Multi storey Car Parking and Villa

Riyadh, Saudi Arabia

- Responsible of maintaining and following quality strategies and quality systems within the precast factory and site.
- Provides support to the planning engineer and foremen in making sure that quality risks are correctly assessed, identified and managed for all projects, management procedures that require high quality project delivery and execution.
- Responsible for the implementation of quality control procedures and plans for providing the more efficient onsite construction work also develops and maintains quality standards that apply to onsite construction work and ensuring proper implementation.
- Reviews and approves inspections, test plans and quality control plans from contractors. Identifies, analyzes and resolves problems and issues with quality assurance and control for onsite construction.
- Plans and coordinates QA/QC activities, making certain of quality control of the work in accordance to contract requirements. Supervise the activities of the quality service providers and inspectors to ensure diligent performance.
- Reviews and approves the contractors' quality documentation, and implements contractor audits.
- Plans and directs activities concerned with development, application, and maintenance of quality standards for materials and products: Develops and initiates standards and methods for inspection, testing, and evaluation, utilizing knowledge in precast products.
- Supervises manufacturing department and checks material requirements.
- Assists Factory Manager in establishing, implementing and maintaining the quality management system.
- Conducts materials audit report to determine proper corrective and preventive actions.
- Creates and maintains company quality documentation, such as quality manuals, quality procedures and quality plans.
- Responsible for planning, organizing and managing the overall activities of receiving / outgoing quality functions.
- Continuously improving QA receiving inspection process and procedures.
- Prepares QA reports.
- Conducts daily inspection of precast products such as, columns, beams(I-beam, L-beam, T-beam),stairs, slabs(DT slabs, hollow core slabs, solid slabs), footings, stairs, shear walls, panels and parapets.
- Takes lead in erection and installation of panels/structures for these projects.

QA/QC Engineer**January 19, 2009 to June 10, 2010***Smeet Ready Mix WLL.**Doha, Qatar**PLANT PRODUCTION – 10,000 TO 15,000 cu.m. per month*

- Quality control monitoring for concrete before leaving the plant and after pouring.
- Ensure that Quality Control Procedures are being followed and implemented properly.
- Provide support and advice in the assessment and Management of sub-contractor's Quality Management System.
- Raw materials quality control monitoring.
- Support the assessment of suppliers and sub-contractors.
- Concrete quality control monitoring.
- Ensure all Quality Control Records are kept up-to date and filed.
- Plant manpower supervision.
- Laboratory manpower supervision.
- Prepares manpower daily activity report for plant and laboratory.
- Carry out periodic Management Reviews of the Quality Management System.
- Conducts step by step laboratory testing procedure for laboratory staffs.
- Conducts and supervised plant and laboratory trials mixes.
- Prepares daily materials and concrete cube testing reports to ensure the quality of concrete.
- Prepares monthly statistical analysis of cube testing results.
- Prepares daily cube testing and raw materials testing schedule.
- Manage all site field tests, listed in the specifications.
- Assists Construction Managers with the preparation of the required Method Statements, and in particular working closely with the safety manager.
- Responsible for the supervision, inspection and implementation of approved Quality Standards and Procedures during construction on all phases.
- Conducts monthly audit together with other auditors from other departments.

Laboratory Supervisor**August 16, 2006 to January 15, 2009***Universal Testing Laboratory and Inspection, Inc.*

- Supervises the testing of materials based on the standard requirements of the ASTM specifications.
- Regular customer visits to obtain testing needs, and what the support they need technically.
- Maintain lasting and professional relationship with clients.
- Take charge of internal meetings for updates and deliverable.
- Prepares financial reports monthly, quarterly and annually.
- Prepares the forecasting report of the company.
- Coordinates with clients for testing presentation and technical assistance.
- Conducts materials testing in conformance with ASTM (American Society of Testing Materials) specifications.
- Performs testing of aggregates; sieve analysis, unit weight, specific gravity and soundness test.

- Direct supervision of all laboratory personnel and ensures that every personnel is designated and utilized on the daily basis.
- Ensures that every laboratory personnel is trained and equipped with the right skills needed for the specific project in which he is assigned.
- Conducts testing of soil; determination of Maximum Dry Density (MDD), liquid limit and plastic limit test.
- Supervises Field Density Test (FDT) for various road projects.
- Oversees calibration of all laboratory equipments.

Quality Control Inspector

October 11, 2002 to August 11, 2006

Molte Aries Construction & Industries

- Supervised vertical and horizontal projects from start to finish.
- In charge of daily site operations and supervised manpower in site and in plant.
- Assigns daily task for each personnel in site projects and in batching plant.
- Conducts inspection for asphalt laying and insures that every delivery is in good quality.
- Conducts inspection before the asphalt is laid.
- Coordinates with consultants with regards to the required tests for acceptance of asphalt.
- Visually inspects every asphalt truck for proper coating as per AASHTO T195, for any contamination, segregation or cold lumps.
- Ensures that HMA material complies with the JMF gradation, AC binder and air voids are within the tolerances.
- Ensures that QC test data complies.
- Perform and record testing of raw materials to determine the quality of asphalt.
- Ensures that quality standards and customer requirements are met with regards HMA overlaying.
- Updates and maintains technical files and product specifications to provide a current information resource.
- Ensures that every concrete sample for PCCP(Portland Cement Concrete Pavement) will meet the required strengths and standards.
- Coordinates directly with testing laboratory regarding the tests required for asphalt pavement.
- Supervises concrete pouring and earthworks of proposed projects.
- Coordinates with consultant personnel about quality control.
- Inspects quarry of materials to be used for concrete mixes and conducted inspection of the quarry site.
- Prepares the materials to be tested and summary of test results to support the billing for clients.
- Coordinates with clients for product presentation.
- Plan and executetrial mixes of concrete.
- Supervised sampling of concrete cylinders and concrete beams for compressive and flexural tests.