

GENER RIVERA

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Caloocan City, Metro Manila,
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PROFILE

Diligent and results-oriented sales professional with over 6 years of experience in driving revenue growth and exceeding sales targets. Adept at building and nurturing client relationships, delivering exceptional customer service, and collaborating with cross-functional teams. Proven ability to adapt to dynamic market conditions and leverage product knowledge to meet and exceed customer needs.

SKILLS

- Goal Oriented
- Quick Learner
- Time Management
- Sales and Negotiation
- Problem-Solving
- Computer Literacy
- Customer Service
- Strong Communication
- Team Collaboration

EXPERIENCE

SALES ASSOCIATE

HC Consumer Finance Philippines, Inc. - 2019- Present

- Achieved consistently high sales performance, exceeding monthly targets.
- Cultivated and maintained strong relationships with clients, resulting in repeat business.
- Collaborated with cross-functional teams to enhance customer satisfaction.
- Conducted product presentations and demonstrations, showcasing comprehensive product knowledge.
- Collaborated with the marketing team to develop effective promotional campaigns.

UTILITY CLERK

Wilcon Depot - 2016

- Assist in the organization and categorization of products for efficient storage and retrieval.
- Collaborate with the delivery team to fulfill customer orders accurately and on time.
- Maintain a clean and organized receiving area for streamlined operations.
- Collaborate with colleagues in different departments to ensure smooth communication and coordination of tasks.

SALES UTILITY CLERK

Star Appliances Center Inc. - 2015-2016

- Provide excellent customer service by assisting customers in locating products, answering inquiries, and offering product information.
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- Maintain an organized and visually appealing sales floor by arranging appliances in an attractive manner.
- Stay informed about the features, specifications, and benefits of different appliances in the store.

EDUCATION

UNIVERSITY OF CALOOCAN CITY

Associate in Computer Secretarial

2012-2015