Eusebio Castro

Credit and Collateral Management Expert

Analytical, results-oriented professional with 15+ years of experience in Investment banking providing operational support and solutions to a wide range of clients, outlining investment insights, potential risks, and delivering market intelligence in line with the current trends. Proven expertise in the fields of loans, credit, collateral management, foreign exchange and trade settlement processing with an in-depth understanding of investment banking practices, financial products, risk mitigation and compliance regulations.

biyocastro@gmail.com | +6329324000992 | Mandaluyong City, Philippines

WORK EXPERIENCE

Associate - Trade Documentation / Collateral Management / FX Settlement / Loan Operation

Deutsche Knowledge Services Pte Ltd - a Deutsche Bank Subsidiary

02/2011 - Present *Taguig City, Philippines*

Achievements/Tasks

- Oversee the daily operations of the documentation team ensuring each derivative transactions are affirmed, confirmed and documents are executed accurately and timely.
- Performs screening and rectifying of all errors in OTC derivatives deal tickers and in Summit to accurately produced correct confirmations.
- Conducts overall review of OTC derivative vanilla, mid structured and structured trades for new trades, re-booking, amendments, assignments and events.
- Fulfill settlements functions via different payment platforms such as SWIFT, RTGS, Message Transfers and other internal payment systems.
- Reconciles FX Positions ensuring breaks are investigated and any aged trades are escalated timely and liaise directly with Sales and Businesses in ensuring proper trade bookings and confirmations are all matches prior to settlements.
- Negotiates terms regarding Credit Support Annex for Regulatory Initial Margin (Reg IM) and Regulatory Variation Margin (Reg VM) for internal parties (such as Credit Risk Management and Legal Team).
- Conducts thorough review and liaising with other teams such as Sales Support and Client Onboarding Team for the initiation of various account opening for particular currencies and other collateral-related matters for future settlements during margin call issuance.
- Leads the continuing technological advancement of the group and represents the Collateral Management in global CTB initiatives covering both industry and internal platforms.

Loan Processor

Banco De Oro Unibank

05/2008 - 02/2011 *Makati City, Philippines*

Achievements/Tasks

- Assisting Loan Officer with requests and tasks needed to complete and process applications.
- Gathering information for the loan application and evaluating credit histories for applications, researching and correcting mistakes in applications for clients.

EXPERTISE

Collateral Management and Valuations
Trade Settlements
Loan Documentation
FX Settlements
Credit Review
Risk Management and Compliance
Internal Controls and Audit
Client Centric
Business Operations
Excellent Communicator
Negotiation
Teamwork and Time management

EDUCATION

Bachelor of Science in Business Administration

Lyceum of Alabang

03/2006 - 04/2008 *Muntinlupa City, Philippines*

Courses

- Major in Management

Bachelor of Science in Accountancy

University of Pangasinan

03/2002 - 04/2005 *Dagupan City, Philippines*

Courses

- Major in Accounting

ACHIEVEMENTS

AWARD - Awarded as highest contributor of System and Continuous Improvements in relation to Alteryx and RPA development in Deutsche Bank 2023.

SME - I was assigned as SME in Deutsche Bank India to pioneer the Uncleared Margining process (Regulatory IM and VM) margining phase (December 2016 and April 2019).

LEAD - Proactively leads the People Working Group in Deutsche Bank CIB Department and maintain exposure to other working group such as CSR, Talent, and Continuous Improvement.