

REYNABETH A. BAZAR

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PROFESSIONAL: Area Coordinator, Sales Associate, Team Leader and Sales Merchandiser

PROFESSIONAL SUMMARY:

Results-driven professional with a versatile background in leadership, sales, and coordination roles. A seasoned Area Coordinator with a proven track record of managing operations and fostering team success. A dynamic Sales Associate skilled in providing exceptional customer service and driving sales. A proficient Team Leader adept at team supervision, project management, and problem-solving. A detail-oriented Sales Merchandiser with expertise in visual merchandising and inventory management. Seeking a challenging position where adaptability, strong work ethic, and a passion for excellence can be leveraged to drive positive outcomes.

SKILLS AND ABILITIES

- Inventory Management
- Computer Proficiency
- Communication Skills
- Quality Control
- Customer Service
- Sales Techniques
- Leadership
- Conflict Resolution
- Record Keeping

EXPERIENCE:

Frabelle Foods Corporation | Philippines

2023-Present

Position: Area Coordinator

- Oversaw and managed all activities and operations within the assigned area or region.
- Effectively allocated resources, including personnel, equipment, and budget, to meet operational goals.
- Analyzed data and reports to assess performance, identify areas for improvement, and implement necessary changes.
- Implemented quality control measures to maintain high standards of service or production.
- Addressed operational issues and challenges promptly, finding effective solutions.
- Prepared and submitted reports on area performance, providing insights and recommendations.
- Managed inventory levels and logistics to meet demand and minimize excess stock.

Frabelle Foods Corporation | Philippines

2018-2023

Position: Sales Associate

- Assisted customers with inquiries, product selection, and purchase decisions, providing excellent service and product knowledge.
- Maintained and organized store displays to ensure products were attractively showcased.
- Conducted sales transactions, including processing payments and providing change or receipts.
- Handled customer concerns, returns, and exchanges, following store policies to ensure customer satisfaction.
- Informed customers about ongoing sales, promotions, and loyalty programs to encourage participation.

- Operated cash registers and credit card terminals, accurately processing payments and providing receipts.

San Miguel Foods Corporation | Philippines

2016-2018

Position: Team Leader

- Supervised and provided leadership to a team of employees, including setting work schedules, assigning tasks, and monitoring performance.
- Conducted regular performance evaluations, provided feedback, and addressed any issues to improve team member performance.
- Oversaw and coordinated projects, ensuring that they were completed on time and within budget.
- Managed and organized the workflow within the team, assigning tasks and ensuring they were completed efficiently.
- Prepared and submitted reports on team performance, providing insights and recommendations to management.

San Miguel Foods Corporation | Philippines

2013-2016

Position: Sales Merchandiser

- Arranged and organized products in store displays to maximize visibility and appeal to customers.
- Created eye-catching and appealing store displays to attract and engage customers.
- Acquired in-depth knowledge of products, including features, benefits, and specifications to assist customers effectively.
- Assisted customers in product selection, answered inquiries, and offered recommendations.
- Implemented loss prevention measures to prevent theft and losses, including monitoring customer behavior.
- Ensured that all products were properly labeled with accurate prices and any discounts.

TRAININGS AND CERTIFICATIONS:

- Housekeeping Course
- Basic Computer Course at ISCOM Learning Center

EDUCATION

City College of Manila | Philippines

2000-2003

HRS Course