

ALLAN SOBREMISANA

✉ allansobremisanap@gmail.com ☎ +966557593764 📍 Riyadh, Saudi Arabia

OBJECTIVE

To obtain a Retail Sales Associate position in a reputable organization where my extensive retail experience can be utilized to provide exceptional customer service and increase sales revenue. Seeking to leverage my skills in inventory management, product promotion, and team collaboration to achieve sales targets and meet customer satisfaction goals.

PROFESSIONAL EXPERIENCE

RETAIL SALES ASSOCIATE

Mar 2017 – PRESENT | Riyadh, Saudi Arabia

Danube Co. for Food Stuffs and Commodities LLC

- Providing excellent customer service by greeting customers and assisting them in their purchases.
- Maintaining a clean and organized sales floor and ensuring that all products are properly displayed.
- Operating cash registers and processing customer transactions accurately and efficiently.
- Recommending and upselling products to customers to increase sales revenue.
- Collaborating with team members to achieve sales targets and meet customer satisfaction goals.

COUNTER CHECKER

Aug 2016 – Dec 2016

The SM Store Megamall

Mandaluyong City, Philippines

- Checked and verified items purchased by customers and ensured they match with the receipts.
- Provided excellent customer service by assisting customers in answering queries and resolving complaints.
- Processed customer returns and exchanges following company policies and procedures.
- Maintained a clean and organized checkout area and ensured that all cash registers are properly stocked.
- Collaborated with team members to achieve daily sales targets and meet customer satisfaction goals.

AUTO DETAILER

Sep 2014 – May 2016 | Doha, Qatar

Al Bahraini Car Polishing

- Washed and cleaned cars, ensuring that they are free from dirt and grime.
- Detailed cars by polishing, waxing, and buffing them to a high-shine finish.
- Cleaned car interiors, including seats, carpets, and windows, using specialized cleaning equipment.
- Inspected cars for damages and reported any issues to the management.
- Maintained cleanliness and orderliness in the workplace and ensured that all tools and equipment are properly stored.

MERCHANDISER

Mar 2012 – May 2014 | Davao city, Philippines

Fortune Buddies Corporation

- Set up product displays and arranged merchandise to attract customer attention and increase sales.
- Conducted inventory checks and restocked products on shelves to ensure availability.
- Provided excellent customer service by answering queries and assisting customers in making purchases.
- Monitored product sales and suggested changes to improve sales performance.
- Collaborated with team members to achieve sales targets and meet customer satisfaction goals.

PROMO PERSONNEL

Oct 2011 – Jan 2012 | Davao City, Philippines

Best World Carpet

- Assisted in organizing promotional events and activities to promote the company's products.
- Distributed flyers and brochures to potential customers to generate interest in the company's products.
- Answered customer queries and provided information about the company's products.
- Assisted in setting up promotional displays and booths.
- Worked with team members to ensure that promotional events run smoothly and successfully.

SALES ASSOCIATE

Apr 2011 – Sep 2011 | Davao City, Philippines

New City Commercial Corporation

- Assisted customers in making purchases and provided excellent customer service.
- Operated cash registers and processed customer transactions accurately and efficiently.
- Assisted in inventory management and restocking of products on shelves.
- Upsold products to customers to increase sales revenue.
- Collaborated with team members to achieve sales targets and meet customer satisfaction goals.

PRICING STAFF

Jul 2010 – Jan 2011 | Davao City, Philippines

Gaisano Mall Of Davao

- Conducted price checks and ensured that all products are properly labelled with the correct prices.
- Assisted in setting up promotional displays and pricing signage.
- Monitored and updated price changes and promotions.
- Maintained accurate records of price changes and updates.
- Collaborated with team members to ensure that all pricing information is accurate and up-to-date.

SALES ASSOCIATE

Oct 2009 – May 2010 | Davao City, Philippines

Gaisano Grand Citimall

- Helped customers with their purchases and delivered top-notch customer service.
- Efficiently processed customer transactions and operated cash registers with accuracy.
- Contributed to inventory management by restocking products and maintaining shelf organization.
- Increased sales revenue by recommending and upselling products to customers.
- Worked closely with colleagues to achieve sales targets and ensure customer satisfaction.

SKILLS

- Exceptional customer service skills
- Excellent communication and interpersonal skills
- Skilled in product promotion and upselling
- Detail-oriented with excellent organizational skills
- Familiarity with using point-of-sale (POS) systems
- Adaptable to changing work schedules and priorities
- Proficient in cash handling and transaction processing
- Strong ability to work in a team environment
- Knowledgeable in inventory management and restocking
- Capable of working in a fast-paced retail environment
- Experience in processing and handling merchandise
- Able to speak good English language

EDUCATION

CAP College Foundation, Inc. | 2017-2020 (“The Distance Learning Alternative System” Bachelor of Science in Business Administration (Major in Management) Makati City, Metro Manila, Philippines)

TRAININGS

TECHNICAL EDUCATION AND SKILLS DEVELOPMENT AUTHORITY (TESDA)

Course: Food Processing Competencies (Completed)

June 2008-March 2009

- Participate in workplace communication | Work in a team environment
- Practice Career Professionalism | Practice occupational health and safety procedures
- Apply food safety and sanitation | Use standard measuring devices/instruments
- Use food processing tools, equipment and utensils | Perform mathematical computation
- Implement good manufacturing practice procedure | Implement environmental policies and procedures
- Process food by salting, curing and smoking | Process food by fermentation and pickling