

# BOBBY G. MORADA

Al Rayan District, Jeddah,  
Saudi Arabia

**Mobile No.** 0546390281

**Email Address:** ybbobadarom123@gmail.com

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## OBJECTIVE

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To be able to work in an industry where I can utilize my skills and add value to the company in every way possible. Willing to work for a longer period of time, with a strong personality, and a positive outlook in life. Possess exceptional communication and interpersonal skills with a proven ability to work independently and as part of a team.

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## WORK EXPERIENCE

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### **Salesman | Dunkin Donut KSA**

#### **Shahia Food Company**

Jeddah - March 2019 - Current

- Showcased product features to customers and recommend relevant products and services.
- Increased sales by offering advice on purchases and promoting additional products.
- Upheld high standards of customer service by promoting and upselling new products and services.

### **Salesman | Al Salaam Mall**

#### **Fawaz Alhokair & Company**

Jeddah - May 2017 - December 2017

- Assist customers in locating the merchandise they need.
- Answer customer's question concerning location, price, and use of merchandise.
- Discuss product needs and recommend optimal solutions with existing customers and prospects.
- Promote sales by setting up advertising displays or arranging merchandise on counters or tables.
- Secure merchandise requested and selected by customers
- Mark tag prices on the products.
- Maintain and manage storage room, neatly and tidy.
- Designated to a task according to product sold or type of store.

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## SKILLS

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- Proficient in English Language
- Can work well with minimal supervision
- Excellent customer service
- Problem-solving skills

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## EDUCATIONAL BACKGROUND

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**Tertiary** : **ROMBLON STATE UNIVERSITY (MAIN CAMPUS)**  
Odiongan, Romblon Philippines  
Bachelor of Science in Information Technology  
(BSIT) 2001-2006

**Secondary** : **LIBERTAD NATIONAL HIGH SCHOOL**  
libertad, Odiongan, Romblon Philippines  
1997-2001

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## CHARACTER REFERENCE

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**Mr. Roylan Palestine**  
Shahia food Limited Company  
(Dunkin Donut KSA)  
Store Keeper  
Jeddah, Saudi Arabia  
Warehouse in Charge  
0506084061

**Aljon Getuta**  
Area Visual Merchandiser  
Fawaz Alhokair & Company  
Jeddah KSA  
0594916847