

ABIGAILE P. GALIZA

BRGY 16, SAN MARCOS, SAN NICOLAS, ILOCOS NORTE, PHILIPPINES

09300142390

galizaabigaile7@gmail.com



Professional Summary

Experience in retail environments, Recognized for availability to communicate with customer and provide exceptional service that ensure client retention and positive feedback. Prove ability to increase sales through upselling techniques as well as implement additional processes that drive profitability.

Work Experience

Sales Promoter 2019 (Activ Asia, 291 St. Joseph Oranbo, Pasig City, Philippines) December 2019- June 2020

- Conduct product sampling and demonstration at various location and events
- Evaluates existing marketing strategies and develops relevant marketing program.
- Engages prospective clients and explain product value proposition.
- Helped an average 50 of customer per day by responding to inquiries.

Brgy Educational Worker- Learning Support Aide 2021-2022 (Municipality of San Nicolas, Philippines) November 06, 2021- June 15- 2022

- Helping children who need extra support to complete task.
- Determine the student developmental levels.
- Participate in the evaluation and **documentation of student progress and attendance.**

Sales Development Officer 2022 (Marikina Shoe Exchange, Philippines) June 15,2022- December 06,2022

- Developing and maintaining customer relationship
- Meeting and exceeding sales goal.
- Delivering quality customer service.
- Answer telephone and relay telephone calls and messages
- Assist an average of 40 customer in finding or selecting items, and providing recommendations

Fish Retailer (Brgy 02, Public Market, Pasuquin, Ilocos Norte) Dec 07, 2022- Present

- Buying fresh food fish and shellfish from wholesale food dealers
- Processing and packaging fish and exposing, selling or offering.
- Developing and maintaining customer relationship
- Assist an average of 100 customer per day in finding and selecting items.

Education

BACHELOR OF SCIENCE IN AGRICULTURE major in Horticulture

Mariano Marcos State University (Batac Campus)

June 2015- June 2019

Skills

- Expert in achieving high levels of multi-tasking by remaining focused and goal oriented.
- Ability to disseminate detailed concepts into understandable ideas in both written and verbal communication.
- Can maintain a professional attitude with peers.
- Efficient in interpersonal skill
- Hardworking
- Fast paced environment

Professional Credentials

Licensed Professional Agriculturist

Training and Seminar

Seminar on Vegechatculture (3 hrs)- April 26, 2018

Training on Do-It-Yourself Project on Bonsai on the Rock -September-October 2018

Seminar on Glowly Fruit Growing December 2018

AGRI 198A and Agri 198B Seminar August-December 2018

Undergraduate Thesis 2018-2019

Professional Regulation Commission (Board of Agriculturist) 2019-2025

Capacity Building 2021

Philippine Association of Agriculturits 2022

Highest MOORLIFE sales 2022