



NEIL YUTUC GARCIA

Al Mouj Street 5426 Al Mawaleh North Muscat
Oman

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OBJECTIVE

EXPERIENCE

Jan 02,
2010 -
March 10,
2012

- SALESMAN

SM CITY PAMPANGA

- o Attends to phone calls greet and directing costumers, providing knowledge of product and services that our company offer.
- o Maintain a friendly, outgoing attitude directing costumer to products based on their needs exceeding sales targets.
- o Answer costumer question completely and efficiently, enhancing costumer satisfaction and resulting 97% positive reviews.
- o Developed call strategy for existing costumer based to communicate promotional events and featured products.

May 5,
2012 - July

- SUPERVISOR Bench Ltd.

ROBINSON PAMPANGA

16, 2015

- Recruited, trained, coached, motivated and developed new and incumbent associates on product knowledge, personal department productivity goals.
- Communicated regularly vendors planners, distribution and buyer's regarding stock needs, costumer preference and special events.
- Partnered with Visual Manager to change floor plans according to the business needs and trends.
- Created associate work schedules to provide adequate floor coverage for a profitable business.
- Managed a team of four to seven staff member to ensure the efficient day to day operation of the store
- Ensure compliance with all guidelines involved with safety and loss prevention.
- Responsible for weekly business reviews, conference calls, and inventory.

December
17, 2015 -
February
20, 2019

- Sales Supervisor/Store Manager
Duty Free CIA Mabalacat Pampanga
 - Identified the Coaching and training needs and take necessary steps to accomplish desired results.
 - Responsible for developing and coaching sales team and driving business through sales, clienting and costumer service.
 - Maintained awareness of product knowledge information merchandise promotions, test merchandise and advertisements.
 - Assisted in processing and replenishing merchandise participate in receiving and monitoring floor stock.
 - Ensure that product delivers and movements and processed according to company stocks guide and guidelines.

June 02,
2019 - May

- BRANCH MANAGER/CASHIER
Mr Mishkak Al khoudh Muscat

Assistant Sales Supervisor seeking long term employment where i can utilize and apply my hardworking attitude couple with a strong ethical foundation. To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self development and helps me achieve personal as well as my educational goals.

10, 2022

- o Assist in preparation of Menu
- o Taking Order from Costumer o Assist in co-workers to maintain the cleanliness of the restaurant.
- o Duties and responsibilities giving advice under my duties as a store Manager.

EDUCATION

- 2006-2009 Bachelor of Science Business Administration in Management
Holy Angel University Pampanga Philippines
Undergraduate
- 2005-2006 • Pampanga High School
Secondary
- 1999-2000 San Agustin Elementary School
Elementary

SKILLS

Salesman, Warehousing, Microsoft Office, Supervisor, Product Management, Training and Development, Project Management, Manager Supervisor, and Sales.

80%

PERSONAL DETAILS

- Date of Birth January 13, 1994
- Marital Status Single
- Nationality Filipino
- Gender:

REFERENCE

- Nerissa G. Lacson - "Nails Gallery "
Nail Technician
- Haidee Bernal - ■■
Beauty Aesthetician
haideebernal@gmail.com
- Ibrahim Al Balushi - "Occidental Oman"
Chemical Engineering



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