

JOSE CADAYONG

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 Rastanura Dammam Saudi Arabia

Professional Summary

Sales Associate with over ten years of retail experience who is enthusiastic, committed, active, and friendly. Outstanding Sales associate, years of experience in retail sales and a track record of outperforming expectations. Exceptionally adept at using consultative sales strategies to promote products and surpass sales goals. Leadership abilities that have been shown to bring teams together and boost customer loyalty. Looking to use my varied sales skills to advance in my career with a retail company that offers top-notch providing good customer service and creating capable team leaders.

Experience

SR.SALES ASSOCIATE AND DEPARTMENT HEAD

Max Fashion Landmark Group - Arabia Dammam Rastanura, Saudi Arabia | 2012 - Present

- Managing sales floor, proactively assisting the customer with queries, complains and purchases.
- Maintaining highly detailed product knowledge and familiarity with forthcoming product release.
- Advising On customer purchases bases on their personal needs, current promotion and other sales based consideration.
- Leading on general upkeep during trading hours and after closing, including maintaining cleanlines.
- Preparing and delivering sales presentations to potential and existing customers.
- Preparing regular sales reports as well as sales territory plans.
- Researching competitors' products, pricing, and product success to determine customer preferences.
- Developing innovative sales strategies to achieve sales goals.
- Promptly submitting customers' purchase orders to the relevant department for processing.
- Resolving customer complaints in a timely and professional manner to maintain customer loyalty.
- Expanding industry knowledge by attending educational workshops and reading professional publications.

QUANTITY CONTROL INSPECTOR

Packaging Corporation - Philippines | June 2004 - November 2004

- Read blueprints and specifications
- Monitored operations to ensure that they meet production standards
- Recommended adjustments to the assembly or production process
- Inspected, tested, or measured materials or products being produced
- Accepted or rejected finished items
- Removed all products and materials that fail to meet specifications
- Reported inspection and testing data such as weights, temperatures, grades, moisture content, and quantities inspected

PRODUCTION OPERATOR

Yamashita Molds. Philippine Corporation - Philippines | August 1999 - March 2001

- Operated production equipment
- Maintained the warehouse's machines
- Assembled machinery parts
- Stored products and materials
- Meet the deadlines of individual production tasks during shift
- Reported on defective products or machinery

Expertise

- Responsibly carry out tasks and obligations.
 - Remain calm and professional throughout critical incident
 - Problem solver with the ability to put difficult answers into action.
 - Highly motivated, trainable, and willing to learn with good interpersonal & management skills.
 - Work well unsupervised.
 - Ability to maintain a professional appearance and interact positively.
 - Genuine Passion and Active person
 - Proficient in oral and written communication
 - Computer Literate - Excel, Word, PowerPoint, Adobe Photoshop and Computer Troubleshooting
 - Pleasing Personality
 - Fast Learner - Both in product knowledge, specifications and details
 - Customer Service Oriented
 - Excellent Communication
 - Selling Strategy Techniques
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Education

Technological University of the Philippines | 2001-2004
Mechanical Production Engineering Technology