

ANGELO FERMIN GUEVARRA
388 Bacal II, Talavera, Nueva Ecija
Mobile No.: +63 977-6943447
Email Address: angeloguevarra0510@gmail.com



CAREER OBJECTIVE

To join an interactive organization that offers me a constructive workplace for communicating and interacting with customers and people.

PERSONAL INFORMATION

CIVIL STATUS	Single
BIRTHDAY	December 22, 1984
RELIGION	Catholic
PARENTS	Mr. Antonio N. Guevarra (deceased) Mrs. Gloria F Guevarra (deceased)
DAUGHTER	Amanda P. Guevarra

EDUCATIONAL ATTAINMENT

TERTIARY	Bachelor of Science in Fisheries Central Luzon State University Science City of Munoz, Nueva Ecija November 25, 2005
SECONDARY	Gregorio Perfecto High School Ricaport St., Tondo, Manila March 27, 2001
ELEMENTARY	Bacal II Elementary School Bacal II, Talavera, Nueva Ecija March 27, 1997

LICENSURE ACCREDITATION

Fisheries Technologist Board Examination
October 21 – 22, 2009
License No.: 1078

SCHOLARSHIP RECEIVED

Ong Chichay Foundation Scholarship	June 2001 – November 2005
Nueva Ecija Provincial Government Scholar	June 2001 – October 2002

WORK EXPERIENCES

Fisheries Technician

April 2021 - present

Feedmix Specialist Inc II,
Pulilan, Bulacan, Philippines

Duties

- Provides technical service to Feedmix Feeds customers.
- Share aquaculture best practices to care takers and farm managers
- Gathers relevant data from all aquaculture areas of operation (farm gate prices, water profile, fish kill treats)

Technical Representative

October 2018- Jan 5, 2021

Rodel Animal Health Corp
Ortigas Center, Pasig City,
Metro Manila, Philippines

Job Description

- Sell veterinary products to different farms
- Manage and interpret customer requirements- speaking with clients to understand, anticipate and meet their needs
- Close and grow sales through professional communication with existing and potential clients

Farm Supervisor/Fisheries Technician

October 2013 - October 2018

AAA Koi Marketing
Sitio Pansol, Mandasig, Candaba, Pampanga

Job Description

- Supervise farm operation on a daily basis
- Maintain feeding and egg collection reports
- Keeps and checks records on mortality and stocks
- Orders supplies and equipment necessary to the work
- undertaking investigative surveys of water quality and the health, spawning and movement of fish
- catching, measuring, examining and releasing fish and assessing their health
- handling general enquiries from the public
- writing reports and similar documents

- organizing and hosting presentations and customer visits
- Sells consultatively and makes recommendation to prospects and clients
- Develop and maintain sales and sales promotional materials

Sales Promotion Representative

July 21, 2010 – Sept. 30, 2013

Univet Nutrition and Animal Health Care Company (UNAHCO)

86 Mayflower St., Mandaluyong City

Job Description

- Identify sales prospect and contact these and other accounts assigned
- Present and sell company products and services to current and potential clients
- Identify and resolve clients concerns
- Develop and implements specials sales activities to reduce stock
- Managing accounts services through follow up and quality checks
- Assisting in the execution of marketing plans of company as required
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Fisheries Technician

January 2006 – May 2010

TCL KOI Candaba Fisheries

Sitio Pansol, Mandasig, Candaba, Pampanga

Job Description

- Consultancy services on fish health management
- Fish diseases diagnostic operation
- Supervised export and import procedure
- Disease monitoring and quarantine of tropical fishes
- Purchaser of breeders of tropical fish and tilapia
- Disease treatment services to the farmer

SKILLS AND INTEREST

- Proficient in MS Word, MS Excel, MS PowerPoint and the internet.
- Flexible in any given task
- Willing to try new things and interested in improving efficiency on the assigned task.
- Concerned with the quality. Produce work that is orderly and attractive.
- Ensure task are completed correctly and on time.
- Able to get along well with co-workers and accept supervision.

REFERENCES

Dr. Jose Abucay
Professor, College of Fisheries
CLSU, Science City of Munoz, Nueva Ecija
Contact No.: 0905-3458216

Ms. Angelita Hedreyda
Accountant, TCL KOI Candaba Fisheries
Sitio Pansol, Mandasig, Candaba, Pampanga
Contact No.: 0916-7222736

Ms. Abigail Lazatin
Bookkeeper, AAA Koi Marketing
Sitio Pansol, Mandasig, Candaba, Pampanga
Contact No.: 0975-0055605