



SIMPLICIO B. MANUBAY

+63 991 220 4395

manubaysim17@gmail.com

📍 81 ST. Joseph Street Dona Pilar Village, Sasa, Davao City, Philippines

PROFILE

Experienced Industrial Butcher with more than 2 years in processing live animals into food and other consumer products. Handled and slaughtered live animals using slaughtering equipment and hand tools to prepare for further processing and packaging. Dedicated to meeting production targets and observing correct procedures. Delivering exceptional customer service and preparing high quality meats.

Skillful Live Hanger with 2 years of experience producing food and hides from live animals. Pacified animals, shackled and positioned in slaughtering equipment, slaughtered animals and cut, trimmed and divided animals' carcasses for further processing or packaging.

Hardworking and reliable, Results-focused in meat Industry professional with strength in adapting at any situation occur. Proactive leader with strengths in communication and collaboration. Proficient in leveraging in slaughtering and Deboning. adopt at managing concurrent objectives to promote efficiency and influence positive outcomes.

CORE SKILLS

- Adaptivity
- Food safety adherence
- Meat product and Quality inspections
- Meat processing and Cutting equipment experience
- Health and Safety knowledge
- Reliable & Trustworthy
- Leadership and Teamwork
- Driving skills
- Ability to work Under Pressure
- Fast Learner

CERTIFIED AND EXPERIENCE:

- Basic Firefighting and First Aid
- Occupational Health and Safe Procedures
- Crane operations

REFERENCE

MR. ODELON FRANCO
Head, LAVCO Slaughterhouse
+63 9757915551

MR. ROMAN NICOLO MONDEJAR
LAVCO Human Resource Head
+63 965 913 5460

MR. MELCHOR TUMALA
Hyundai Operation Manager
+63 917 807 0907

EDUCATION

HOLY CROSS OF DAVAO COLLEGE

JUNE 1999-MAY 2002

BACHELOR OF SCIENCE IN MARINE TRANSPORTATION

WORK EXPERIENCE

CARTRACK PH. - Relationship Manager-Dealership

Sept 2022– Present

- Reviewed customer needs and allocated assets to engage with customers and meet current requirements.
- Met regularly with customers to enhance relationships and look for new business opportunities.
- Worked with internal partners to analyze, evaluate and develop tailored relationship strategies for each client or prospect.

HYUNDAI SOUTHERN MINDANAO INC-Account Officer / Supervisor

March 2020-October 2022

- Promote Adherence to client requirements and implemented Strategies to mitigate delays.
- Maximized ROI of campaigns by analyzing performance, Response rates and results.
- Cultivated and maintained strong business relationship with New and existing accounts.

HINO DAVAO – Sales Executive I

January 2016- February 2020

- Develop sales leaders to implement and execute Strategic initiatives, manage key accounts and close deals.
- Managed strategic planning for high value accounts and drove plan execution.
- Drafted account proposals detailing custom pricing and catered packages to suit account needs.

LUCHAY AGRI Ventures Corporation– Industrial Butcher

June 2013-October.2015

I worked in 2 departments, Slaughter swine and Deboning.

- Slaughtered animals. Stunning, sticking and bleeding, slit open, eviscerated and trimmed carcasses to prepare for further processing.
- Processed viscera, cutting, trimming, washing and sorting animal parts to prepare edible portions of offal for further processing.
- Sawed, split and scribed slaughtered animal carcasses into smaller portions for division final cuts
- Cut, debone or grind pieces of meat
- Sharpened and adjust knives and cutting equipment
- Observed ethical standards for humane treatment of animals.
- Store meats in refrigerators or freezers at the required temperature
- Clean equipment and work areas to maintain health and sanitation standards

Sealanes Marine Services Inc. – BOSUN (DECK Supervisor)

June 2002-March 2013

- In charge of Ship / Deck Maintenance and safety
- Crane operation
- Cargo securing
- Inventory