

ALJUN F. DICDIQUIN

Resourceful and motivated person with ample years of experience in sales and customer service.



Personal details

- ALJUN F. DICDIQUIN
- aljunfernan04@gmail.com
- (+63)9454071930
- Lower Kauswagan, Basak Pardo, 6000 Cebu City
- September 4, 1990
- Cebu
- 1
- Male
- Filipino
- Married

Skills

- Positive Thinking and Self-motivated ●●●●●
- Adaptive to Situations and Work Ethic ●●●●●
- Responsible Leadership ●●●●●
- Interpersonal Skills and Confidence ●●●●●

Education

- BS Marine Engineering (Undergrad)** Jun 2012 - Oct 2013
Cebu Technological University, Cebu City
- Secondary Education** Jun 2003 - Mar 2007
Cebu Institute of Technology - University, Cebu City

Employment

- Delivery Rider** Sep 2021 - Dec 2022
Grab Food Philippines, Cebu City
 - Deliver a wide variety of items, foods, etc., to different addresses and through different routes.
 - Adhered strictly to routes and time schedule.
 - Ask for feedback on provided services and resolve client's complaints.
 - Collect and remits payments.
- Delivery Rider** Oct 2018 - Jul 2021
Food Panda Philippines, Cebu City
 - Manage multiple orders, delivery locations, and customers at the same time.
 - Delivers order within optimal period of time, ensuring freshness of food and respect for customer preferences.
- Sales Executive** Jul 2017 - Sep 2018
Echotech Appliance, Cebu City
 - Bearing the ability to persuade and influence customers.
 - Self-motivated and driven by goals and targets.
 - Commercial awareness.
 - Resilience and numerical skills.
- Promodiser** Mar 2016 - Jan 2017
Pacific Mall, Mandaue City
 - Customer management.
 - Product knowledge and skills.
 - Adherence to policies and procedures.
 - Driving sales and analytical capabilities.
- Promodiser** Aug 2014 - Jan 2015
Metro Gaisano Ayala, Cebu City
 - Monitor stock movement and consider markdowns, promotions, price changes, clear outs, etc.
 - Demonstrate and provide information on promoted products.
- Promodiser** Aug 2010 - May 2012
Metro Gaisano Colon, Cebu City
 - Promote and demonstrate product features to customers.
 - Responsible for proper display and replenishment of products.
 - Responsible for attaining sales target at all times.
- Display In-Charge** Jan 2010 - Jun 2010
La Nueva Super Mart, Cebu City
 - Responsible for the security of the products and be on the look-out at all times.
 - Maintaining orderliness and cleanliness of all the items.
 - Keeping up to date special promotion and properly arrange the promotional items.

References

Shiela Samarista - Marketing Assistant
Catalina Embroideries Inc., Mandaue City
(+63)933-2843-696

Engr. Kharrie Lusero - Marketing Assistant
Catalina Embroideries Inc., Mandaue City
(+63)961-5654-310

Engr. Gladys B. Dela Cruz - Quality Assurance Officer
Visayan Electric Co., Inc., Cebu City
(+63)925-7225-577

Johnson Navarro
Grab Food Delivery, Cebu City
(+63)923-4258-697

Jonathan Pacana
Food Panda Delivery, Cebu City
(+63)915-1155-190