

# Jose Cadayong

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## PROFESSIONAL SUMMARY

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Active, Passionate, Committed and friendly Sales Associate with 10+ years of retail experience. Top performing Sales Associate with 10+ years of experience in retail sales and a reputation for exceeding performance benchmarks. Highly skilled at leveraging consultative Sales techniques to upsell products and exceed sales targets. Demonstrated leadership skills that align teams and strengthen brand loyalty through exceptional customer service. Seeking to apply diverse sales experience to take next career step with a retail organization dedicated to providing world - class customer services and producing strong team leaders.

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## AREAS OF EXPERTISE

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Customer Service

Visual Merchandising

Computer Literate

Cashiering

Backstore Management

Inventory Management Using RFID Devices

Teamwork Skill

Communication Skill

Passionate And Committed

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## CAREER EXPERTISE

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**Sr.Sales Associate and Department Head**

**2012 - Present**

Max Fashion Landmark Group Arabia Dammam Rastanura, Saudi Arabia

Manage sales floor, proactively assisting the customer with queries, complains and purchases. Maintained highly detailed product knowledge and familiarity with forthcoming product release. Advised On customer purchases bases on their personal needs, current promotion and other sales based consideration. Led on general upkeep during trading hours and after closing, including maintaining cleanlines.

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## EDUCATION

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**Mechanical Production Engineering Technology** 2001 - 2004

**Technological University of the Philippines**