

MUH. ANDRY PRATAMA

MODERN MARKET SUPERVISOR

CONTACT

 +6281310345681

 callmelongga@gmail.com

 Jl. Jipang Raya Lr. II No. 40 - Makassar

 <https://www.linkedin.com/in/andry-pratama-9b2283155>

SUMMARY

I am an ambitious, and hardworking, with broad skills and experience in Public Relationship area. Furthermore, I am adept at handling multiple tasks on a daily basis competently and at working under well pressure. A key strength is communication: building strong relationships with people in order to deliver the best results. Even though I take my work seriously, I do have a good sense of humor.

WORK HISTORY

HEAVENLY NUTRITION INDONESIA - MAKASSAR

Modern Market Supervisor (July 2022 - Current)

- Developed team communications and information for meetings.
- Managed team of employees, overseeing hiring, training and professional growth of employees.
- Offered friendly and efficient service to customers, handled challenging situations with ease.
- Strengthened merchandising and promotional strategies to drive customer engagement and boost sales.

PRIVATE REHABILITATION CENTER - MAKASSAR

Modern Market Supervisor (July 2022 - Current)

- Provided counseling and support to clients with drug and alcohol abuse issues.
- Developed individual treatment goals based on history and diagnosis.
- Guided clients in effective therapeutic exercises integrated from Cognitive Behavior Therapy and Dialectical Behavior Therapy (DBT).

BNI LIFE INDONESIA - JAKARTA

Worskite Open Market (January 2019 - March 2020)

- Tracked pending authorizations to resolve discrepancies and avoid revenue loss.
- Approached potential clients by using direct marketing mailings and phone contacts.
- Cultivated new business by offering presentations on financial well-being to individuals and groups on term and whole life insurance.
- Determined client needs and financial situations by listening and scheduling fact-finding appointments.

AJ MANULIFE INDONESIA - SORONG

Worskite Open Market (January 2019 - March 2020)

- Worked flexible hours across night, weekend and holiday shifts.
- Developed team communications and information for meetings.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Worked with customers to understand needs and provide excellent service.

EDUCATION

UNIVERSITAS NEGERI YOGYAKARTA

Strata-I Bahasa dan Sastra Inggris

LANGUAGE

English

Indonesia

SKILLS

- Sales Strategies
- Business Development
- Data Analysis
- Training Staff
- Forecasting Quotas
- Report Writing and Budgeting