

# Fernando Rejoto

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## PROFESSIONAL SUMMARY

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- \* Energetic and Highly Motivated SALES REPRESENTATIVE, seeking a good Sales by communicating and explaining the benefits of a certain Product to the client and always make sure to hit the target sales monthly.
- \* Always find a solution to problem instead of complaining

## WORK EXPERIENCE

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Sales Representative

2009 - Present

Tooltop Commercial Incorporated Manila City

\* As a Salesman i always Make sure to have marketing plan daily for me to get a sales and hit the target sales monthly and i always make sure that I build a client and salesman relations by monitoring them aftersales.

\* Conducted detailed analyses with clients by reviewing brand image and completing products statistics.

Warehouseman

2004 - 2008

Tooltop Commercial Incorporated Manila City

\* Always make sure the cleanliness and sanitation of the warehouse.

\* Monitoring and organizing of all the Products in the area.

- \* Doing monthly and yearly inventory of stocks in the Warehouse

- \* Listening and obey company rules and regulations

## EDUCATION

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College under Graduate

1999 - 2000

Philippine Maritime Institute Manila City, Philippines

## SKILLS

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- \* Hard working and can work under pressure

- \* Handling and Resolving costumers complaint or object

- \* Collaborated with colleagues across the company to develop sales marketing strategies

- \* Established relationships with clients and represented the company

- \* Loyalty and Honesty