

Major Tyrone Ancheta

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SUMMARY

Successful sales professional with 14 years experience in retail environment, manage the operational expenses, maximize bottom line performance through P&L, manage the store KPI, loss control and inventory management, staff management, high sense of responsibility and handling customer complaints.

SKILLS

- Budgeting and Finance Efficiency
- Executive team leadership. Organized
- Flexibility Reliability
- Customer service. Integrity

EXPERIENCE

Store Manager, Forever 21, July 2022-Current Manila, Philippines.

- Managed operational cost by spearheading inventory control and manage the overtime pay.
- Planned and discussed the sales budget how to achieve it.
- Ensure store is prepared for internal audits through preparation of quality assurance and inventory statistics.
- Oversaw opening/closing operation in the store to ensure and follow the company standard operational procedure.

Store Manager/Acting District Manager, Bata shoes, September 2013-July 2022 Manila, Philippines

- Directed recruitment / training / staff development initiatives to maximize productivity and revenue potential through development of a sales team.
- Cultivated strong business relationship with customers to drive business developments.
- Successfully increased employee retention by creating a positive work environment in 21 stores and 18 department stores.
- Administered daily operations to ensure policies were adhered to and understood by sales staff.
- Planned and execute floor merchandising initiatives in collaboration with merchandising management.

EDUCATION and PROFESSION QUALIFICATION

PROFESSIONAL CERTIFICATION

- OSH- Occupational Safety and Health Training Safety officer 1 (SO1)
September-2019

EDUCATION

Northwestern University, Ilocos Norte, Philippines.

Bachelor of Science in Marine Transportation 2004-2007