

KRIZELLE B. YABUT

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Objectives

Aspiring to be part of a well-established and fast growing company where in I can bring out the best of my skills and ability. To widen and enhance my experience in a highly competitive environment and to convey myself with other opportunities in order for me to achieve my goal.

Education

Tertiary	Bachelor of Science in Nursing La Consolacion College Manila, S.Y. 2005 – 2009
Secondary	Stella Maris College, S.Y. 2001-2005
Primary	Stella Maris College, S.Y. 1995-2001

Work Related Experience

- **LABX CORP.**
March 2021 – Present
Industry: Diagnostics and Laboratory
Specialization: Corporate Sales and Marketing

Responsibilities:

- Responsible for achieving the sales target on all assigned products
- Attain and maintain selling and product knowledge
- Implement proper sales and marketing promotions
- Scout and initiate potential accounts for new business
- Tasked to attend to and monitor all customer related queries and concerns
- Handles product presentation with clients

- **ROBINSONS LAND CORPORATION**

August 2013 – January 2021

Industry: Exhibitions / Events Management

Specialization: Corporate Sales and Marketing

Responsibilities

- Selling and controlling the targets
- Handles special events, activations and merchandising activities
- Monitors sales activities to ensure that customer receive satisfactory service
- Develop and maintain long-term relationships with accounts
- Identifies opportunities to grow business with existing clients
- Provide customer service by assisting and responding to customer inquiries.
- Seeking out new sales opportunities and setting up meetings with potential clients

- **EURO-MED LABORATORIES PHILS. INC.**

August 2009 – August 2013

Industry: Pharmaceutical Company

Specialization: Sales and Marketing

Responsibilities:

- Responsible for selling and marketing of pharmaceutical drugs, health care products and supplies
- Performs one-on-one meetings with purchasing, pharmacist, doctors and nurses
- Introduces new products of the organization
- Visit hospitals to meet with doctors to persuade them to purchase the products
- Complies data on requirement and supplies products required by customers

Qualifications

- Computer Literate Familiar with MS Office (Microsoft Word, Excel, and power point)
- Strong ability to work independently and under pressure
- Service oriented, motivated and consistent
- Accepting new tasks actively
- Can work with minimal supervision
- Offer and exceed customer service expectations.
- Good in Time Management and Leadership skills.

Character Reference

Available upon request.

