



Sevastian Creo N. Cinconiegue

Personal Information

Date of Birth • December 5, 1998
Place of Birth • Daus, Bohol, Philippines
Nationality • Filipino
Civil Status • Single
Height • 180 CM
Weight • 75 Kgs
Languages Spoken • Cebuano, Filipino, and English



LaGuardia Flats 1,
Laguardia Street,
Barangay Lahug,
Cebu City 6000



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Experience

APRIL – JUNE 2018

Internship • Staff to the station manager • SkyLogistics Philippines for Philippine Airlines

Assisted in chartered flights handling.

JUNE – AUGUST 2019

Team Leader • SMART and SUN Communications Postpaid Sales Team Leader and Manager for postpaid operations for Bohol Province • FORTUNE Enterprises – TELCO (Exclusive partner of SMART Communications for Bohol Province)

Personally sold 64 activated phone lines for a month (July) – Approximately 600 percent more than the ceiling target number of lines for a month of a regular sales agent which is 10 lines.

SEPTEMBER 2019 – FEBRUARY 2020

Sales Consultant and Customer Care Representative • iBex Global Bohol Site • To be promoted to Subject Matter Expert for the account ; Declined due to schedule reasons.

FEBRUARY 2020 – December 2020

Administrative Aide • Office of SB Member Hon. Concepcion Cimafranca of the Municipality of Daus.



JANUARY 2021 – NOVEMBER 2021

Publishing Consultant (Sales Representative)
Author Solutions Philippines Inc – AuthorHouse
Outbound Sales

- Company-wide recognition as Top Performing Agent – Cebu Sales for the month of May of 2021. Produced 472% against my quota and 800% against my bookings target.

Education

CATS Aero College, Cebu City

Bachelor of Science in Airline Management • 2015 – 2019

Holy Name University, Tagbilaran City

Basic Education Course • 2006 – 2015

- Literary Editor – Heights Gazette HS • 2013 – 2015
- Contributor – The Ravine GS • 2010 – 2011

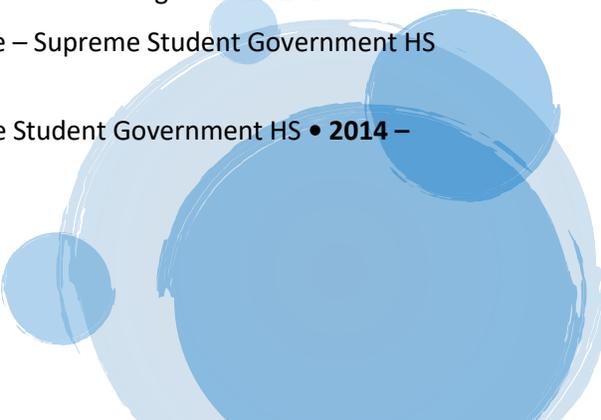
St. Therese School of Mansasa, Tagbilaran City

Kindergarten • 2004 – 2006

Skills

I have excellent written and oral English communication skills, comprehensive understanding skills, planning and organizing skills, management skills, leadership skills, marketing and sales skills, and I am computer literate. I have strong sales, marketing, management, and customer service experience. I am also a well-oriented and well-rounded person and can associate with different people. I have high tolerance and patience for different types of personalities and can work well with people.

Leadership

- Class Vice President – CATS Aero College • **2017-2018**
 - Year-level Representative – Supreme Student Government HS • **2012 -2014**
 - Vice President – Supreme Student Government HS • **2014 – 2015**
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Trainings/Seminars Attended

SABRE Electronic Ticketing Training

SABRE Training Center, Apple One Tower, Cebu City
November 8, 9, and 13, 2017

Time Management Symposium

CATS Aero College gymnasium,
October 15, 2018

Human Resource Development “Enhancing Students in Global Training and Development in the Airline Industry”

Organizer
CATS Aero College campus,
March 21, 2019

Leadership Seminar and Training

CATS Aero College gymnasium,
August 11, 2018

RED CROSS Basic Training

CATS Aero College Campus,
August 8, 2019

References

Hon. Concepcion Cimafranca

Municipal Councilor
Sangguniang Bayan
Municipality of Dausis
+63 927 648 8129

Arnold Placer

Former Operations Manager for iBex Bohol
Now Operations Manager for Concentrix
09228272915
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Mellicent Ponce

Outbound Supervisor – Cebu
Team Emerging Channels
Smart Communications
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