



JOHN LESTER CASTILLO

Sales Specialist & Generalist

"I am looking forward to contribute my skill set and keep up the highest quality of standards for leadership, support, service and understanding the client's requirements and align it with the business perspective."

PROFESSIONAL BACKGROUND

Tenure & Key role

CHARIOT TRAVELS PTE LTD

Position held: Senior Sales Officer

Address: 101 Kitchener Road, Jalan Besar, #03-38/01-31 Singapore 208511

August 19, 2019 – April 2020

Role: Represent the company to the Philippine travel agencies and operators. Specialized destination management in Singapore, Malaysia, Indonesia, Vietnam, Nepal, Bhutan, India & Maldives.

Length of tenure: 8 months until displaced due to Pandemic

BIYAHE KO – GI Philippines Corp.

Position held: Sales & Marketing Officer

Address: 11F M1 Tower, 141 H.V. Dela Costa St., Salcedo Village, Brgy. Bel-Air Makati Philippines 1209

July 27, 2018 – August 16, 2019

Role: Online travel agency sales that focuses on client account activation, ticket sales and application integration (API).

Length of tenure: 13 months then moved my residence to Bulacan

INTELENET GLOBAL PHILIPPINES

(Now: Convergys)

Position held: BPO TSR/CSR

Address: Five West Campus, McKinley West, Taguig

October 16, 2017 – May 4, 2018

Role: Handling inbound calls assisting troubleshooting, online navigation and usage for Barclays.Net users in the UK.

Length of tenure: 7 months

OPTUM GLOBAL SOLUTIONS

Position held: Subject Matter Expert for Clinical Administration (Medicare & Retirement Plan)

Address: 6-10F Science Hub, McKinley Hill, Taguig

July 1, 2015 – September 3, 2017

Role: Handling inbound calls for Providers under Medicare plan in the US. Coverage prior authorization and peer to peer team.

Length of tenure: 38 months (3 years & 2 months)

RAKSO AIR TRAVEL & TOURS

Position held: Sales & Marketing Officer

Address: 3F Rico Bldg. 112 Aguirre, Legazpi Village, Makati, 1229

September 6, 2012 – June 6, 2015

Role: Field sales representative for Philippine travel agency market. Specialization in South Korea, Japan, Holyland, European and African tour packages. Stayed for 33 months

Length of tenure: 33 months (2 years & 9 months)

EDUCATIONAL BACKGROUND

Tertiary:

LYCEUM OF THE PHILIPPINES UNIVERSITY

Intramuros, Manila

November 2007 – October 2011

Graduate Diploma Bachelor's Degree
Hotel and Restaurant Management with specialization in Cruise Line Management

Character References, Certificates & other pertinent information are available upon request.



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